Bihar Education Project Council
Shiksha Bhawan, Saidpur, Patna – 4.

Notice No: **MIS/SS/57/2022-23/7432**   Dated: **02-12-2022**

<u>GEM Bid Number: GEM/2022/B/2750614</u>
(RFP Reference No. MIS/SS/57/2022-23/7093)

<u>Proceedings of the pre-bid meeting</u>

(Called for selection of Agency/Service Provider for Setting up "ICT Labs" [includes Supply, Installation, Commissioning and maintenance of Hardware, Software & Peripherals and Computer Education Services (including manpower etc.)] under ICT & Digital Initiatives intervention in 2,454 Govt. Elementary & Secondary Schools across Bihar on Build Own Operate and Transfer (BOOT) Model for five years.)

Place & Venue: Office of the Bihar Education Project Council, Shiksha Bhawan, Saidpur, Patna – 800 004.

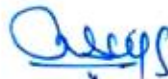**Date:** November 29, 2022, Time: 3:30 PM.

Present:

1.   Shri Asangba Chuba Ao, IAS, State Project Director, BEPC, Patna.

2.   Shri Ravi Shankar Singh, ASPD (Programme), BEPC, Patna.

3.   Shri Prabhat Kumar, Professor, Computer Science Department, NIT, Patna.

4.   Shri Dipak Kumar Tiwary, Assistant Computer Programmer, BEPC, Patna.

At the outset, the State Project Director, BEPC welcomed all the members and representatives of the bidders/OEM who choose to be present and briefed about the requirements of the desired ICT Labs to be set up, operationalized, and maintained in Govt. Elementary and Secondary Schools across Bihar on BOOT model for 5 years. All written queries received via e-mail or in person received till the deadline stipulated in the RFP/GeM Bid (29-11-2022, 3:00 PM) were read out during the meeting and were clarified to bidders/OEMs. Thereafter, the representatives of the prospective bidders were also asked to raise their issues/doubts if/any to be clarified before the Committee.

Queries of following bidders/agencies/OEMs were clarified in the pre-bid meeting: -

SL. No.	Name of the Bidder Organization/OEM
1.	M/s. Agmatel India Pvt. Ltd., New Delhi
2.	M/s. EdiQue Solutions Private Limited, New Delhi
3.	M/s. Planet Infrastructure Management Pvt. Ltd.
4.	M/s. ArMee Infotech Pvt. Ltd., Ahmedabad
5.	M/s. HP India Sales Private Limited, West Bengal
6.	M/s. Extramarks Education India Pvt. Ltd., Noida
7.	M/s. Niagra Info
8.	M/s. Nishi Infotech
9.	M/s. Acer India Pvt. Ltd.
10.	M/s. Fuji Electric India Pvt. Ltd., Chennai
11.	M/s. INP Computer Technology Pvt Ltd, Mumbai
12.	M/s. Surestep Ventures Private Limited, Kolkata
13.	M/s. TRYGIN
14.	M/s. Schoolnet India Limited
15.	M/s. Brother International India Pvt. Ltd.
16.	M/s. AMD India Pvt. Ltd.,
17.	M/s. Dell Technologies, Kolkata
18.	M/s. Vistar Vision , Patna
19.	M/s. Mafatlal Industries Limited
20.	M/s. Visionindia

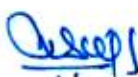The list of attendees is enclosed as **Annexure-I**.

After the due deliberations with the prospective bidder(s)/OEM(s) and keeping in view the requirements and end purpose that is to attract the participation of reputed and capable firms/bidders/OEMs, modifications accepted in the GEM Bid/RFP are as under: -

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /incorporated
Section 2.6 (a) /Page 12 **Earnest Money Deposit (EMD):** The bid must be accompanied with non-interest-bearing Earnest Money Deposit **Rs. 4,51,53,000/-** (Rupees Four Crore Fifty-One Lakhs Fifty-Three Thousand) only	Request to revisit EMD Amount based on Zone.	**Request Rejected.**
Section 3.1.3 / Page 16 Brief details of the Hardware, Software, Peripherals etc. to be supplied, installed, commissioned, and maintained on each location/school.	Request to revisit the Bill of Materials (Quantity) to be supplied as it is exceeding the budget of 6.40 Lakhs /per school allocated for this project.	**Request Rejected.**
Section 3.1.3 / Page 17 Technical Specifications of the Hardware, Software, Peripherals to be supplied. Sl.No. 1 – Computer Desktop	**Processor:** Request to allow minimum 10 MB Cache or Higher instead of 12 MB Cache or Higher	**Request Rejected.** *The Processor Specification shall be unchanged.*
Section 3.1.3 / Page 17 Technical Specifications of the Hardware, Software, Peripherals to be supplied. Sl.No. 1 – Computer Desktop	**Ports:** Request to allow 1HDMI and 1 DP/VGA.	**Request Accepted.** **Revised:** *"**Ports:** 8 USB ports (at least 2 in front) and 4 must support at least 3.1 Speed, 2 Ports are needed (1 HDMI + 1 VGA / 1 Display Port (maximum one adaptor is allowed)), 1 Audio, 1 Microphone ports etc."*
Section 3.1.3 / Page 17 Technical Specifications of the Hardware, Software, Peripherals to be supplied. Sl.No. 1 – Computer Desktop	**OS Certification:** Request to delete words "in Public Domain".	**Request Accepted.** **Revised:** *"**OS Certification:** Windows 11 professional/ Linux Certifications for the quoted Desktop model. Certification must be available for the quoted model".*

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /incorporated
Section 3.1.3 / Page 17 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl.No. 1 – Computer Desktop**	**Compliance :** Request to revisit specification.	**Request Accepted.** **Revised:** *"Compliance: For Desktop manufacturer: ISO 9001 and 14001 for quoted model UL/MET, FCC, ROHS, Energy Star/BEE".*
Section 3.1.3 / Page 18 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl.No. 3 – Thin Client**	**Processor:** Request to remove "with TURBO Boost" from the specification as it is restrictive.	**Request Accepted.** **Revised:** *"Processor: Minimum 2.0 GHz Quad Core Processor or higher base clock frequency , 4 MB Cache."*
Section 3.1.3 / Page 18 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl. No. 3 – Thin Client**	**Communication Ports Rear Panel/Front Panel:** Request to allow at least one USB 3.1 Gen port rather than a 3.2 Gen port	**Request Accepted.** **Revised:** *"Communication Ports Rear Panel/Front Panel: 3 x USB (out of which at least 1 USB must be 3.1 Gen or Higher), 1 x Audio-mic combo jack 1 x 1Gb/s RJ45."*
Section 3.1.3 / Page 18 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl. No. 3 – Thin Client**	**Energy & Environment** : Request to (1) remove the line *"Windows or Linux Certification must be available for the quoted model in the public domain"* and (2) revisit certifications asked.	**Request Accepted.** **Revised:** *"Energy and Environment: RoHS, UL/MET, FCC, Energy Star/BEE. Security Features- USB Security Manager, Unified Write Filter, Application Management, Smart Card Support."*
Section 3.1.3 / Page 18 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl. No. 3 – Thin Client**	**Operating System and Media** : Request to allow option for ChromeOS.	**Request Accepted.** **Revised:** **Operating System and Media :** As compatible to the Desktop Server Thin Linux/Linux/ChromeOS, Software Support-Browser Citrix Receiver, VMware Horizon Microsoft RDP, Network Support- DHCP, TCP/IP.
Section 3.1.3 / Page 18-19 Technical Specifications of the Hardware, Software, Peripherals to be supplied. **Sl. No. 4 – Multi-Function Printer**	**Cartridge Technology:** Request to allow Separate drum and toner	**Request Rejected.** *(Separate drum and toner Cartridge technology would not be suitable for the School Environment because replacement of drum would be a cumbersome process and would require technical expertise. There are high chances of downtime in absence of service person and drum.)*

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /incorporated
Section 3.2.2.1 / Page 24 Manpower Deployment – ICT Instructor.	Request to kindly include the "Registered Institutes" along with Recognized Institutes to accept the 1-year Diploma in Computer Applications or any other equivalent qualification	**Request Rejected.**
Section 3.2.2.4 / Page 25 Minimum Salary & Other conditions for ICT Instructor deployment. **Clause in the RFP** *i) The minimum gross wages/salary and related statutory compliance of the ICT instructor shall be as per the minimum wages act applicable in the State.*	Request to mention the salary structure of Manpower to be deployed.	**Request Rejected.**
Section 3.2.3 / Page 26 E-Content / Digital Content	Request that sufficient provisions /eligibility criteria should be incorporated in the RFP /GeM Bid for e-content / digital content.	**Request Rejected.**
Section 3.2.6 / Page 28 **Deliverables & Timelines**	Request to revisit to allow 120 days for Installation & Commissioning of ICT Labs & Deployment of Manpower.	**Request Accepted.**
Section – 7: Payment Terms.	Request to revisit Payment Terms & Conditions for both milestones (1-Supply, Installation and setting up of ICT Labs and 2-Project Operation and Maintenance etc.)	**Request Rejected.**

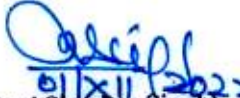| Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /incorporated
Section – 9.2.1: **Eligibility Criteria (Sl.No.1)/ Page 42** (Pre- Qualification Criteria) for Prime Bidder.	Since for JV/Consortium partner, 5 years old entity is asked, hence same should be applied for the Prime Bidder.	**Request Accepted.** **Revised:** • *The bidder should be an established entity under the Company's Act 1956/2013, or Partnership Act 1932 , or Indian Society's Registration Act 1860, or Indian Trust Act 1882, or Limited Liability Partnership Act 2008 or a Proprietorship firm or consortium and should be 5 years old entity.* • *The Bidder should be a business entity and registered for supply of IT/ITES/IT Services/ Information technology products/ Education and related services/computer-based Education/ Computer aided learning training business in India.*
Section – 9.2.1: **Eligibility Criteria for Bidder (Sl.No.3)/ Page 42** **Solvency:** Should be solvent and as a proof of financial stability must furnish document required.	Request to relax / reduce Solvency Certificate Amount from 20 Cr. to 10 Cr.	**Request Rejected.**
Section – 9.2.1: **Eligibility Criteria for Bidder (Sl.No.8)/ Page 43** **Criteria:** *The Bidder/OEM will provide a signed undertaking from the competent authority not lower than the Company Secretary of the system OEM that would certify that all the components / parts / assembly / software used in the hardware supplied were original / new components / parts / assembly / software, and that no refurbished / duplicate / secondhand components /parts / assembly/ software were being used or would be used.*	Instead of "Company Secretary", "Competent Authority" be allowed as there may be some OEM's whose Company Secretaries are functioning from Abroad and may not be able to sign the undertaking.	**Request Accepted.** **Revised: -** *"The Bidder will provide a signed undertaking from the Competent Authority of the system OEM that would certify that all the components / parts / assembly / software used in the hardware supplied were original / new components / parts / assembly / software, and that no refurbished / duplicate / second hand components /parts / assembly/ software were being used or would be used".*

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /incorporated
Section – 9.2.3 : Eligibility Criteria for OEM / Page 47 Item No. 2 – Thin Client.	(i) Request to either Revisit Turnover Criteria "or" The OEM of Thin Client should be among Top 5 in IDC since last 5 years.	**Request Accepted.** **Revised: -** a) *The turnover of the manufacturer (OEM) of Desktop PCs/ thin clients/Servers should be minimum of rupees 100 (Hundred) crores during any of the last four financial years (FY: 2018-19, 2019-20, 2020-21 and 2021-22).*
System Generated Turnover and Past Experience Criteria of Bid Number: GEM/2022/B/2750614.	Clarification wanted.	Since it is a **Custom Bid for Services**, eligibility criteria, terms, conditions, specifications, stipulated in the RFP Document (RFP Reference No. MIS/SS/57/2022-23/7093) uploaded under this Gem Bid and subsequent corrigendum (s) uploaded on GeM for this bid shall only be considered.

Note: Other terms, conditions, specifications stipulated in the GEM Bid /RFP shall remain unchanged.

All the prospective bidders are required to take cognizance of the proceedings of the pre-bid meeting before formulating and submitting their bid. Prospective bidders are also requested to take note that the notifications / Corrigendum/ Addendum in this regard shall be posted on GeM Portal https://gem.gov.in as well as the official web-site of the BEPC https://bepcssa.in and shall be binding on all bidders.

The meeting ended with a vote of thanks to the Chair.

01/12/2022
(Dipak Kr. Tiwary)
Asstt. Comp. Programmer, BEPC

01/12/2022
(Prabhat Kumar)
Professor, NIT, Patna

01/XII/2022
(Ravi Shankar Singh)
ASPD (Programme), BEPC

1/12/22
(Asangba Chuba Ao)
State Project Director, BEPC